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749

INTERNAL FACTORS AFFECTING EFFICIENCY OF PROCUREMENT
PROCESSES AT NON GOVERNMENT ORGANIZATIONS

(A case study of jubba foundation)

BY

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ABSTRACT

Given the impact of procurement processes on the operation and effectiveness of non-government organization (NGOs) in developing countries, it is essential that these processes be performed by qualified staff with professional and ethical standards and using sound procedures anchored in appropriate policies and regulations. Experience has shown that an effective procurement process is one in which effort are made at all times to have a transparent and corruption-free process and use good procurement practices.

Market constraints differ from country to country. NGOs procurement takes place in the context of both the local market and the international market. The purpose of the study was to assess the internal factors affecting efficiency of procurement at Jubba Foundation. The study used descriptive research design. The target population composed of 160 staffs in different managerial levels currently employed by Jubba Foundation.

Stratified proportionate random sampling technique was used to select the sample. The study collected primary data; primary data was derived from questionnaires distributed to the sample population. In addition, a detailed review of existing organizational procurement procedures and guidelines was undertaken. Quantitative data collected was analyzed by the use of descriptive statistics. Study findings revealed that accountability, ICT adoption, remuneration and ethics affected procurement process at Jubba Foundation.

The study recommends that performance incentives need to be offered to employees to reward good performance. Jubba Foundation should fully adopt ICT in all its procurement processes to ensure internal efficiencies and in particular lowering costs and increasing productivity. Tender bids evaluation need to be improved to take lesser time.