

MOUNT KENYA UNIVERSITY



**SCHOOL OF PURE AND APPLIED SCIENCES
DEPARTMENT OF INFORMATION TECHNOLOGY**

**PROJECT TITLE: CUSTOMERS, SALES AND STOCK
MANAGEMENT SYSTEM**

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ABSTRACT

Dubai Ndogo Enterprises is a business located in Garissa town and it was started three years ago. The business is specialized in the sale of high quality motor cycle spare parts for major brands in wholesale. The business has a workforce of 15 employees working in various sections. Their customer base has been growing at a rapid pace due to their competitive prices and quality products and this has become a major challenge especially in recording of transactions and inventory management because all the processes are handled manually. Currently all systems are manual as it pertains to recording of stock received from suppliers, sales to customers, updating stock levels, keeping of customers details, keeping of suppliers details and general recording of all transactions that transpires especially track of stock i.e. their levels, re-ordering etc. The use of computers in organizations is increasing rapidly especially in transactions processing, brought about by enhancements in computer technology e.g. the emergence of 4GL languages and reduction of cost of hardware and software. By computerizing, organizations are able to gain advantages such as accurate and fast transaction processing, instant and up to date information, savings on cost due to reduced operations cost and flexibility associated with computer systems. In view of the above Dubai Ndogo Enterprises recognizes the impotence of computerized systems and hence has undertaken to automate its Customers, Sales and Stock management system.