

**THE EFFECTS OF STOCK CONTROL TECHNIQUES ON ORGANIZATIONAL  
PERFORMANCE**

**(A CASE STUDY OF MUMIAS SUGAR COMPANY LIMITED)**

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**A RESEARCH PROJECT SUBMITTED IN PARTIAL FULFILLMENT FOR THE  
FULFILLMENT OF THE REQUIREMENT FOR THE AWARD OF BACHELOR  
DEGREE IN COMMERCE OF MOUNT KENYA UNIVERSITY**

**OCTOBER 2015.**

## ABSTRACT

The purpose of this study was to establish the effects of stock control techniques on organizations profitability. Specifically the study attempted to establish the impact of inventory management in organizations performance.

The study was carried out at MSC which has a large stock turnover and producing about 60% of all sugar produced in the country. The study had a target population of 30 staff working in stock control section in MSC and was selected using simple random sampling method to ensure the respondents from all the sections were covered.

Well structured questionnaires were used to collect data from the selected respondents. The data collected was then analyzed using graphs and charts. The findings and recommendation of this study are expected to be of significant value to other manufacturers to help in proper stock control techniques to increase their profitability.

The research findings have shown that appropriate use of stock control techniques plays a paramount role in determining the performance of an organization. Significant indicators of organization performance such as productivity and customer satisfaction were configured out and stock control techniques impacts greatly on such indicators.

The study recommended that all organizations should use appropriate stock control techniques because it is a precursor to the ultimate achievement of organizations objective of profit maximization.