

**FACTORS AFFECTING THE PERFORMANCE OF PROCUREMENT AND SUPPLIES  
FUNCTIONS IN MANUFACTURING FIRMS: A CASE OF PWANI OIL PRODUCTS  
LIMITED**

**CHARLES SAMMY CHALO**

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## ABSTRACT

This study examines and evaluates factors affecting the procurement and supplies function in private institutions (a case study of Pwani oil products). Procurement and supplies function is one of the vital functions in an organization and it plays a vital role in acquiring the needed resources at the time required. The purpose of this study was to assess the factors and supplies function in Pwani oil products. The study focused on the effect of material requirement planning, information technology, quality of material supplies and supplier selection processes. Based on literature it includes several that affecting the procurement and supplies function. Also it includes several hypothesis derived from literature to be tested empirically. The research will be guided by the conceptual model highlighting the relationship between planning, technology used, how the supplier is selected and effects of poor quality supplies. The researcher has considered the case study of a manufacturing industry in order to undertake this research. In the theoretical reviewer the supply chain operations model was based on three major pillars namely process modeling, performance measurements and best practices among the quality management theory and supply-chain integration approach. Also the conceptual framework the researcher was able to get the impact of the variables in the study material requirement planning, information technology, quality of material supplies and supplier selection processes. The paper adopted a descriptive survey method. The target population was the employees of Pwani oil products where the interviewer was able to do data collection, data analysis and presentation for the analysis. Based on the analysis, the conclusion and recommendations were done.