

**THE EFFECTS OF MOTIVATION ON JOB
PERFORMANCE IN EDUCATIONAL
INSTITUTIONS.**

MWATHI GITUKU NYAMU

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ABSTRACT.

The study was done to establish the factors that motivate teachers, the motivation strategies and draw out the relationship between motivation and job performance.

In the study, the researcher adopted a descriptive research design. A questionnaire was used to gather the necessary data from respondents. The questionnaire was prepared for principals, deputy principals and teachers. The data was collected, analyzed and the main finding was that Job security, fair pay, friendly working atmosphere team work, safe and pleasant environment were the very important motivators to employees.

The researcher finally recommends that all the above motivators needs to be provided by any employer. Employer further needs to be aware that motivation greatly affects performance.

The government needs to undertake regular studies to establish how well motivated the teachers are for optimum job performance.