

**CONTRIBUTION OF SUPPLIER SELECTION METHODS ON PURCHASING
EFFICIENCY AMONG THE UN AGENCIES**

(A CASE STUDY OF WORLD FOOD PROGRAMME A UN AGENCY IN KENYA)

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ABSTRACT

Purchasing is a critical function in any organization. It describes the process of buying: learning of need, locating and selecting suppliers, negotiating prices and other pertinent terms, and follow up to ensure delivery. This requires the organization to be able to choose the right supplier to undertake the duties. One of the critical challenges faced by organization is the selection of suppliers who will furnish them with the necessary products, components, and materials in a timely and effective manner to help maintain a competitive advantage. Apart from the price there are other factors to be considered while identifying the correct supplier. Buyer-supplier relationships based solely on price are no longer acceptable for suppliers of critical materials or for organizations that wish to practice the latest innovations in supply chain management. Recent emphasis has also been on other important strategic and operational factors such as quality, delivery, and flexibility.

This research looks at the framework that effectively considers all the factors that are put in consideration at the World Food Programme in the evaluation of suppliers. The research is subdivided into five chapters: Chapter one introduces the topic looking into the objectives, scope, and the statement problems. While Chapter two is all about the theoretical review, empirical review and conceptual framework of literature on supplier selection. It concentrated more on a review literature relevant to the study in order to acquaint the researcher with the findings, problems and conclusions reached by other researchers. This helps in the understanding of the definition and meaning of supply selection methods and what its impact to the efficiency of a purchasing process. Professional literature contains several approaches. Chapter three entails on the research methods used in the case study. Its scope is the research design, target population, sample size, data collection instrument, data collection, data collection procedure, data analysis methods reliability and validity. Chapter five outlines the results of the analysis of information given by the respondents in the interviewed questionnaires. It covers introduction responses rate, quantitative data analysis, discussions and results. It is a presentation of the research question.