

**AN ASSESSMENT OF THE EFFECTIVENESS OF EXTRINSIC MOTIVATION
TO THE PERFORMANCE OF STUDENTS IN SECONDARY SCHOOLS: A
CASE STUDY IN KAIRI BOYS HIGH SCHOOL IN KIAMBU COUNTY**

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ABSTRACT

Human beings perform different tasks when looking forward to satisfaction of self or achievement of an award. In these activities learning is not left out where learners strive to reach certain standards or achieve certain privileges or gifts. Consequently the instructors and guardians try motivating learners through various ways. Psychologists refer to this method of motivation as extrinsic motivation which drives individual to perform a task to hit the target. To understand the relation between performance of students and extrinsic motivation, a study will be carried out to assess the effectiveness of extrinsic motivation and the performance of students in Kairi Boys High School.

The study will focus on high school students where feedback will be drawn from the stakeholders of the institution. The sample population in the study will be Kairi boy's high school

The study will deploy case study design in the research. The researcher will lay his efforts in trying to unearth the relation between the two, extrinsic motivation and performance, in one institution. This will help the scholar to have ample time to study, compile data and give analysis to show the co-relation between the two.

However, there are some challenges which are expected to come along during the study which includes Convincing the management to entrust the researcher to give previous performance in national exams (K.C.S.E) in fear of the data being in unsafe hands and also the report compiled being used against the school by its rivals.